OSF INDUSTRIES LIMITED

ANNUAL REPORT 1975

OSF Industries Limited

Directors

Irving Beckerman, *C.A.*

Joseph J. McDonald, *B.A., M.A., A.R.C.M.*

Harry Shier

Milton Shier

Sydney Sobel

Officers

Milton Shier, *President*

Harry Shier, *Vice-President*

Sydney Sobel, *Vice-President*

William T. Gunning, *Secretary-Treasurer*

Ross Caron, *Vice-President Finance*

Registrar and Transfer Agent

United Trust Company
Toronto, Ontario and Montreal, Quebec

Auditors

Starkman, Kraft, Rothman, Berger & Grill
Toronto, Ontario

Bankers

The Bank of Nova Scotia
Toronto, Ontario

Shares Outstanding

2,175,800 outstanding common shares of the Company are listed on the Toronto Stock Exchange

Head Office

8045 Dixie Road
Bramalea, Ontario, Canada
L6T 3V3

Subsidiaries

Ontario Store Fixtures Limited
Bramalea, Ontario

Crown Steel Products Limited
Bramalea, Ontario

Anko Metal Products Limited
Weston, Ontario

Success Display Limited
Bramalea, Ontario

Aka Works Limited
Montreal, Quebec

Arthur R. Ball Company Limited
Bramalea, Ontario

OSF Industries (International) Limited
Birmingham, England

OSF Land Developments Limited
Toronto, Ontario

Maitland Building Corporation (York) Limited

Grozbord, King Engineering Limited

Nabob Developments Limited

Report to the Shareholders

As indicated in the accompanying financial statements, the company suffered an operating loss of $1,076,000 compared with $1,789,000 loss for the previous year. Total sales were $31,897,000, an increase from $23,706,000 in 1974. Extraordinary losses of $377,000 compare with $448,000 in 1974. The extraordinary losses include losses on the sale of a subsidiary and an investment.

The company disposed of one subsidiary as of December 31, 1975; has curtailed the operations of an unprofitable division; is negotiating to sub-lease one of its warehouses, and consolidate all its warehouse facilities into the main Brampton plant. It is continuing its program to reduce overhead and improve operations and has hired a financial executive, R. Caron, C.A. (vice-president finance), and retained a consultant to senior management, R. Ellison, C.A. Improved production controls have been instituted and record keeping computerized. While operations to date in 1976 have not been profitable, the company is projecting an overall profit for the entire year in 1976. We have been advised by our bankers that they are continuing their relationship with our company and they are making substantial credit facilities available.

Contracts currently on hand are at record levels and there has been an increase in the number of contracts being negotiated. An unusual feature of 1976 is that, out of some 30 shopping centres presently under development across Canada, 27 are scheduled to be completed in the latter part of the year. As a result of the unusual "bunching" of contracts for completion in the last half of the year, OSF's income will be concentrated in that period. The company's practice is to record income only on completion of contracts.

One of OSF's subsidiaries has recently been awarded the contract for the installation of flight kitchens, restaurant facilities and general seating for the Jose Marti Airport at Havana, Cuba. OSF is part of a Canadian consortium operating under export credit guarantees. In addition, the company is currently negotiating for other projects outside Canada.

The calibre and ability of OSF Industries today is illustrated by a contract for the complete renovation and refixturing of two department stores with a floor space of approximately 250,000 sq. ft. This challenging project was completed in but seven weeks.

Several new products have been developed, including an innovative retail check-out counter and a line of low cost hotel-motel bedroom furniture for the travel industry.

The year 1976 marks the 50th anniversary of the founding of OSF Industries by my father, Joseph Shier. The nine acres of our main plant under a single roof in Brampton, Ontario, is a far cry from the modest 6,000 sq. ft. wood-working shop opened in 1926 in downtown Toronto, known as Ontario Store Fixture Co. We look forward to the next half century with confidence, to continue serving our present customers as well as participating in new developments in which your company can offer its expertise.

I would like to express my gratitude and appreciation to all our employees for their efforts, co-operation and dedication.

On behalf of the Board of Directors.

Milton Shier

President

OSF Industries Limited
and subsidiary companies

Consolidated Balance Sheet as at December 31, 1975

(with comparative figures for 1974)

ASSETS

	1975	*1974*
Current assets		
Accounts Receivable	**$ 6,169,530**	$ 4,490,446
Inventories (notes 1 and 2)	**5,936,668**	7,859,604
Other receivables and prepaid expenses	**718,768**	635,544
	12,824,966	12,985,594
Long-term receivables (note 3)	**363,444**	496,878
Real estate (notes 1 and 4)	**4,305,137**	4,609,113
Mortgages receivable (note 5)	**1,593,886**	1,792,099
Investments, at cost	**130,096**	292,782
Fixed assets (notes 1 and 6)	**3,069,729**	3,305,483
Deferred charges (notes 1 and 7)	**189,461**	304,698
Goodwill (note 1)	**740,652**	745,152
	$23,217,371	$24,531,799

Approved by the Board: Milton Shier, Director

Sydney Sobel, Director

See accompanying notes to consolidated financial statements.

LIABILITIES

	1975	1974
Current liabilities		
Bank indebtedness (note 8)	**$ 7,565,901**	$ 6,541,317
Accounts payable and accrued liabilities	**4,460,879**	4,382,777
Accounts payable and accrued liabilities – real estate	**289,245**	344,562
Income taxes payable – current portion (note 9)	**1,370,485**	3,604,361
Other taxes payable	**623,912**	268,327
Customers' deposits	**878,986**	1,539,544
	15,189,408	16,680,888
Income taxes payable – long-term portion (note 9)	**2,000,000**	—
Mortgages payable – real estate (note 10)	**1,770,549**	1,959,248
Loan payable – real estate (note 11)	**358,900**	380,600
Convertible debentures payable (note 12)	**3,000,000**	3,000,000
Deferred income taxes payable	—	159,501
	22,318,857	22,180,237

SHAREHOLDERS' EQUITY

	1975	1974
Capital stock (note 13)		
Authorized		
1,500,000 6%, non-voting, non-cumulative, non-participating redeemable preference shares with a par value of $1 each		
7,500,000 Common shares without par value		
Issued and fully paid		
2,175,800 Common shares	**7,119,535**	7,119,535
Deficit	**(6,221,021)**	(4,767,973)
	898,514	2,351,562
	$23,217,371	$24,531,799

Consolidated Statement of Income for the year ended December 31, 1975

(with comparative figures for 1974)

	1975	*1974*
Sales	**$31,897,248**	$23,706,448
Loss from operations before the following items:	**$ 332,979**	$ 1,220,168
Depreciation and amortization of fixed assets	**445,447**	538,795
Amortization of deferred startup costs	**85,300**	85,300
Amortization of goodwill	**4,500**	2,500
Interest on debentures and amortization of deferred debenture issue expenses	**326,187**	291,206
	861,434	917,801
Loss before taxes on income and extraordinary items	**1,194,413**	2,137,969
Taxes on income (recovery) – current	**(52,598)**	(66,526)
Taxes on income (reduction) – deferred	**(66,036)**	(282,623)
	(118,634)	(349,149)
Loss before extraordinary items	**1,075,779**	1,788,820
Extraordinary items (note 15)	**377,269**	448,347
Net loss for the year	**$ 1,453,048**	$ 2,237,167
Loss per share		
Before extraordinary items	**$.49**	$ .82
After extraordinary items	**$.67**	$1.03

Consolidated Statement of Deficit

	1975	*1974*
Deficit – January 1	**$ 4,767,973**	$ 2,414,810
Net loss for the year	**1,453,048**	2,237,167
Dividends paid	—	115,996
Deficit – December 31	**$ 6,221,021**	$ 4,767,973

See accompanying notes to consolidated financial statements.

Consolidated Statement of Changes in Financial Position for the year ended December 31, 1975

(with comparative figures for 1974)

SOURCE OF FUNDS

	1975	*1974*
Sale of real estate	**$ 354,205**	$ 700,763
Decrease in mortgages receivable – real estate	**148,213**	196,882
Issue of common shares	—	4,387
Decrease in long-term receivables	**133,434**	—
Transfer of income taxes to long-term liabilities	**2,000,000**	—
Decrease in investments	**22,682**	—
	2,658,534	902,032

USE OF FUNDS

	1975	*1974*
From Operations		
Net loss for year before extraordinary items	**1,075,779**	1,788,820
Non-cash items included in determination of net loss:		
Depreciation and amortization of fixed assets	**(455,218)**	(539,761)
Amortization of deferred startup costs and debenture issue expenses	**(115,237)**	(115,236)
Amortization of goodwill	**(4,500)**	(2,500)
Reduction of deferred income taxes	**66,036**	282,623
	566,860	1,413,946
Decrease in mortgages payable on sale of real estate	**188,699**	501,620
Increase in long-term receivables	—	30,667
Purchase of fixed assets	**219,693**	1,512,097
Payment of dividends	—	115,996
Decrease in loans payable – real estate	**21,700**	325,600
Purchase of goodwill	—	90,215
Increase in investments	—	18,862
Real estate operations	**60,655**	53,810
Loss on sale of subsidiary	**220,075**	—
Other	**50,000**	—
	1,327,682	4,062,813
Increase (decrease) in working capital	**1,330,852**	(3,160,781)
Working capital deficiency – January 1	**3,695,294**	534,513
Working capital deficiency – December 31	**$ 2,364,442**	$ 3,695,294

See accompanying notes to consolidated financial statements.

Auditors' Report

To the shareholders of OSF Industries Limited

We have examined the consolidated balance sheet of OSF Industries Limited and its subsidiaries as at December 31, 1975 and the consolidated statements of income, deficit and changes in financial position for the year then ended. Our examination included a general review of the accounting procedures and such tests of the accounting records and other supporting evidence as we considered necessary in the circumstances.

The company has incurred substantial losses in 1974 and 1975 which have resulted in a working capital deficiency. The company's bank has indicated its intention to continue financing the company provided it can meet certain conditions – primarily the return to profitable operations and the satisfactory finalization of agreements with the Tax Departments and the Debentureholders as set out in Notes 9 and 12.

In our opinion, subject to the effects of any adjustments to the financial statements resulting from the uncertainties referred to in the preceding paragraph, these consolidated financial statements present fairly the financial position of OSF Industries Limited and its subsidiaries as at December 31, 1975 and the results of their operations and the changes in their financial position for the year then ended, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Toronto, Ontario.
June 23, 1976.

STARKMAN, KRAFT, ROTHMAN, BERGER & GRILL
Chartered Accountants

Notes to Consolidated Financial Statements December 31, 1975

1. Summary of Significant Accounting Policies

(a) *Principles of consolidation*

The consolidated financial statements include the accounts of the company and all of its subsidiaries.

Effective December 31, 1975, the company sold all of its shares in its subsidiary, Watrous Sales Inc. The company's loss on disposal of this subsidiary has been shown as an extraordinary item in the consolidated statement of income. For comparative purposes, the company's 1974 figures have been restated to exclude the accounts of this subsidiary.

The accounts of the United Kingdom subsidiary have been converted to Canadian Funds at appropriate exchange rates.

(b) *Inventories*

The inventories described in Note 2 are valued at the lower of cost and net realizable value.

(c) *Real estate*

The remaining interests in assets of discontinued real estate operations described in Note 4 are valued at their estimated realizable values. Income or losses from real estate sales, rentals or year end revaluations are being shown as extraordinary items in the consolidated statement of income.

(d) *Fixed assets*

The fixed assets described in Note 6 are carried at cost less accumulated depreciation and amortization. Machinery and equipment, automotive equipment and building are being depreciated at rates which will amortize the cost of these assets over their estimated useful lives. Leasehold improvements are being amortized over the terms of the leases.

The depreciation rates used are substantially as follows:

Machinery and equipment	– 10% straight-line
Automotive equipment	– 30% diminishing balance
Building	– 5% diminishing balance.

(e) *Deferred charges*

The deferred charges described in Note 7 are being amortized on a straight-line basis over a period of five years.

(f) *Goodwill*

The goodwill which arose from the acquisition of businesses prior to April 1, 1974 is being carried at cost and is not being amortized as long as there is no evidence of impairment in value. Goodwill arising from the acquisitions of businesses after March 31, 1974 will be amortized over its estimated useful life, not to exceed forty years, in accordance with generally accepted accounting principles effective for acquisitions after March 31, 1974. Goodwill of $90,215 acquired after March 31, 1974 is being amortized on a straight-line basis over twenty years.

(g) *Recognition of income*

Income from contracting jobs is recognized on a completed contract basis. In certain cases where the manufacture of fixtures has been completed and title has passed to the purchaser prior to installation, income at the uninstalled selling price is recognized at the time title passes.

2. Inventories

	1975	1974
Raw materials	$2,167,631	$2,245,918
Work-in-process	1,787,482	3,303,882
Finished Goods	1,981,555	2,309,804
	$5,936,668	$7,859,604

3. Long-Term Receivables

	1975	1974
Instalment notes receivable on conditional sales contracts bearing interest at rates averaging approximately 15% and payable in equal instalments over periods of up to 36 months	$ 607,682	$ 846,256
Note receivable from shareholder, Marc-Jay Investments Inc., non-interest bearing, repayable in five equal annual instalments	167,866	209,866
Mortgages receivable on homes of employees	36,874	36,874
Debentures receivable from a former subsidiary, bearing interest at average rate of 8½%	145,000	101,000
	957,422	1,193,996
Less: Amounts due within one year included in Accounts receivable and Other receivables	593,978	697,118
	$ 363,444	$ 496,878

4. Real estate (1)

Rental apartment building – Guelph, Ontario – Joint venture	$1,500,000
Advances to joint venture in excess of percentage interest therein	335,201
Rental property – commercial plaza – Waterloo, Ontario (2)	202,583
Undeveloped land	2,213,925
Miscellaneous real estate assets	53,428
	$4,305,137

(1) Refer to Notes 9, 10 and 12 describing mortgages payable secured by these assets.

(2) Subsequent to December 31, 1975 this property was sold at the value shown.

Notes to Consolidated Financial Statements (continued) December 31, 1975

5. Mortgages Receivable

Second mortgage receivable repayable by blended monthly payments of principal and interest (7½%), maturing April 20, 1977.	$ 168,315
Second mortgages receivable repayable by blended monthly payments of principal and interest (10%), amortized over 35 years and maturing in 30 years – $511,156 (these mortgages have been pledged as security for the loan payable – real estate described in Note 11) less prepayments of first mortgages by purchasers – $231,712.	279,444
Second mortgages receivable repayable by blended monthly payments of principal and interest (9¾% to 10½%), amortized over 30 years and maturing in 7 to 27 years. ($149,330 of these mortgages have been pledged as security for income taxes payable described in Note 9.)	708,897
Second mortgage receivable repayable by blended monthly payments of principal and interest (11%), maturing December 17, 1976. Monthly payments not being received. See Note 14. (This mortgage has been pledged as security for income taxes payable described in Note 9.)	207,634
Mortgages receivable repayable by blended monthly payments of principal and interest (9½%), maturing in 1978. Monthly payments not being received.	87,596
Second mortgage receivable repayable $100 principal plus 11% interest monthly, maturing in 1981.	100,000
Third mortgage receivable repayable with interest at 12% in 1977. This mortgage, or a portion thereof, may have to be forgiven if certain approvals for construction are not obtained by the mortgagor.	42,000
	$1,593,886

The mortgages which have not been specifically pledged as security for other liabilities, as set out above, are pledged as security for convertible debentures payable (Note 12).

6. Fixed Assets

	1975			1974
	Cost	Accumulated Depreciation	Net	Net
Machinery and equipment	$3,880,271	$1,611,143	$2,269,128	$2,497,923
Automotive equipment	407,927	303,261	104,666	162,293
Leasehold improvements	701,013	67,453	633,560	574,388
Building	72,149	24,774	47,375	49,879
Land	15,000	—	15,000	21,000
	$5,076,360	$2,006,631	$3,069,729	$3,305,483

7. Deferred Charges

	1975			1974
	Amount Deferred	Accumulated Amortization	Unamortized Balance	Unamortized Balance
Debenture issue costs	$149,683	$ 99,789	$ 49,894	$ 79,831
Startup costs				
– Canadian subsidiary	310,000	201,500	108,500	170,500
– United Kingdom subsidiary	116,500	85,433	31,067	54,367
	$576,183	$386,722	$189,461	$304,698

8. Bank Indebtedness

Bank indebtedness is secured by the book debts, inventories and a demand debenture secured by a second floating charge on all present and future assets, revenues, etc.

As set out in Note 12, the company is in the process of finalizing a new Supplemental Trust Indenture with its debentureholders. On its finalization, the bank's second floating charge will be changed to a first floating charge and it will be receiving a proportionately increasing share of the mortgages receivable, presently pledged as security to the debentureholders, on a monthly basis over a period of twenty-four months.

9. Income Taxes Payable

Income taxes payable, including accrued interest, have been provided for by the parent company on profits from operations from 1970 to 1973. These taxes have not been paid because the parent company has deducted for tax purposes losses of approximately $6,200,000 of its shares in and advances to its former real estate subsidiary companies.

Re-assessments disallowing the deduction of these losses for certain years have been received and are under appeal.

Rental apartment building and mortgages, with a value of approximately $1,050,000, have been assigned to the tax departments as security for the balances owing.

In addition, the portion of income taxes payable to the Ontario Government of approximately $850,000 is subject to a statutory lien. The company had made a request for waiver of this lien in

order to finalize security rearrangements with the bank, the debentureholders and the Federal Income Tax Department. The Ontario Government has recently advised the company that they will consider accepting an adequate form of specific security for waiver of their lien.

The Federal Income Tax Department has agreed to defer payment of the balance of taxes assessed for the years 1969 to 1972 which are under appeal in the amount of approximately $2,000,000 for a period of two years from May 27, 1975 or the date of disposition of the appeals, whichever is later provided that they will be additionally secured by a second floating charge on present and future assets, revenues, etc. The company is continuing its negotiations with the Tax Departments for finalization of their security.

Accumulated losses for tax purposes amounting to $7,398,000 may be applied against income for tax purposes for the years 1976 to 1980. $3,331,000 of this amount will expire unless applied to income for tax purposes in 1976.

10. Mortgages Payable – Real Estate

Rental apartment building – Guelph, Ontario – Joint Venture	$1,132,189
Undeveloped land	638,360
	$1,770,549

The first mortgage payable on the rental apartment building in Guelph bears interest at 9¼% per annum, is repayable in blended monthly payments of $9,317 and matures on April 1, 1983.

The mortgages payable on the undeveloped land bear interest at rates averaging approximately 8½% per annum. Principal repayments are due as follows:

1976 –	$505,885
1977 –	11,400
1978 –	121,075
	$638,360

Subsequent to December 31, 1975, one of the mortgages payable, due in 1976 in the amount of $197,318, was repaid.

11. Loan Payable – Real Estate

This loan payable bears interest at the greater of the bank prime rate plus 5% or 12% per annum, is payable $11,000 principal (minimum) plus interest semi-annually, matures in 1977 and is secured by the second mortgages receivable of $511,156 on the co-operative apartment suites.

12. Convertible Debentures Payable

The debentures issued under a Trust Indenture dated August 15, 1972 and amended by a First Supplemental Trust Indenture dated July 2, 1974, bear interest at 9.875% per annum payable quarter yearly, mature August 15, 1980 and are convertible into fully paid common shares of the company at a price of $8.50 per share at any time prior to maturity. The debentures are redeemable at any time after August 15, 1976 and before maturity at premiums ranging from 5% to 3% at various dates up to maturity and are secured by a fixed and specific mortgage on undeveloped land and a first floating charge on all present and future assets, revenues, etc. The trust indentures contain restrictions with respect to future borrowings, paying dividends, acquiring businesses and engaging in real estate operations.

The holders of 75% of the principal amount of the debentures outstanding have entered into an Agreement in Principle dated August 18, 1975 with the company providing that any events of default which may have occurred and be continuing under the existing Trust Indentures will be waived and providing also for the following:

(a) The $3,000,000 of 9.875% convertible debentures presently outstanding will be sub-divided into two series:– $2,000,000 Series "A" 9.875% convertible debentures due August 15, 1980 and $1,000,000 Series "B" 9.875% non-convertible debentures due August 15, 1980.

    The Series "A" debentures shall be convertible at any time up to the preceding day on which such principal amount is repaid into fully paid non-assessable common shares of the company at the rate of $3.50 per common share.

(b) There will be issued to the holders of the debentures warrants entitling the holders thereof to purchase 285,000 fully paid and non-assessable common shares of the company at $3.50 per common share. These warrants will expire on the third anniversary of the date on which all of the debentures have been paid and/or converted in full.

(c) Both series of debentures will be redeemable at any time on not less than 30 days prior written notice in whole or in part at par together with accrued interest.

(d) The security for the debentures will consist of the following:

    (i) a fixed and/or floating mortgage, lien, pledge and charge on the undeveloped lands, commercial plaza, fixed assets and leasehold interests (subject to existing encumbrances).

    (ii) an assignment of mortgages receivable not otherwise pledged under a sharing arrangement with the bank. (Note 8).

    (iii) a last floating charge on present and future assets, revenues, etc.

(e) In the case of a sale of any of the real estate assets securing the debentures, the proceeds thereof, if cash, are either to be paid to the Trustee for the debentureholders to redeem debentures or are to be applied to repay principal then owing

Notes to Consolidated Financial Statements (continued) December 31, 1975

on existing mortgages and, if not cash, are to be assigned to the Trustee for the debentureholders.

(f) The special covenants, financial tests, financial restrictions and all events of default shall be amended to the satisfaction of counsel to the company and counsel to the debentureholders.

The foregoing shall be conditional on the preparation of a new Supplemental Trust Indenture satisfactory to the company, the debentureholders and the bank. It is also conditional on the company obtaining a lien clearance from the Ontario Tax Department for income taxes payable to them. (Note 9)

In the opinion of counsel to the company the holders of not less than 75% of the principal amount of the debentures have the power to effect the foregoing amendments.

13. Capital Stock

Employees' stock options on 89,800 common shares are exercisable at prices from $2.55 to $8.75 per share at various dates from 1976 through 1982.

On finalization of the new Trust Indenture described in Note 12 the $2,000,000 Series "A" convertible debentures payable will, at the option of the holders, be convertible into 571,430 common shares of the company and the holders of warrants may, at their option, purchase 285,000 common shares of the company at $3.50 per share.

14. Commitments and Contingent Liabilities

Long-term leases at combined annual rentals of approximately $675,000 plus realty taxes and other occupancy charges expire between 1980 and 1998.

In 1971, a complaint was filed against the company and another defendant in a United States District Court, California, U.S.A., alleging breach of an alleged oral employment agreement by the defendants and claiming damages in connection therewith of $2,400,000. This action was dismissed by the trial court but reversed by the Court of Appeals and referred back for trial which will likely take place in the early summer. In counsel's opinion the company has substantial and viable defences to this action, but the outcome of this litigation will depend on the resolution of disputed questions of fact and law which cannot be predicted at this time. Accordingly, counsel is unable to express an opinion as to any ultimate liability. In the opinion of management this litigation will not result in any loss to the company.

The company and one of its subsidiaries are two of several defendants in an action for foreclosure on a mortgage on real property. The company's interest is represented by a second mortgage receivable and other receivables totalling $295,000. In May 1975, the Registrar fixed November 1975 for redemption of the property, at which date the total amounts owing on the plaintiff's mortgages was approximately $900,000. The Plaintiff obtained judgment against the purchaser, the company as guarantor and the subsidiary as convenantor of the plaintiff's mortgages and issued an execution, one of the effects of which is to prevent the companies from disposing of real estate assets without the consent of the Plaintiff. The redemption date was extended to May 1976 and on June 3, 1976 the company and the other defendant requested a further extension to September 20, 1976. The motions for these extensions were adjourned and will likely be heard in July, 1976. The company's counsel is confident that the extensions will be obtained. Management believes that the company will recover its mortgage and other receivables when this matter is finally resolved.

The company is contingently liable on conditional sales contracts sold to a finance company in the amount of $325,000.

15. Extraordinary Items

Loss on sale of subsidiary	$126,610
Loss on disposal of investment	140,004
Loss from discontinued real estate operations	60,655
Other	50,000
	$377,269

16. Statutory Information

Remuneration of directors and senior officers
The aggregate direct remuneration paid or payable to the directors and senior officers of the company by the company and its subsidiaries amounted to $288,000 in 1975 (1974 – $364,968).

Advances to director and shareholder employees
From time to time during the year advances were made to a director of the company. The maximum advances totalled $202,125. All advances have been repaid with interest. At December 31, 1975, advances to shareholder employees were $115,268.

17. Anti-Inflation Legislation

The companies are subject to the Anti-Inflation Act which provides as from October 14, 1975 for the restraint of profit margins, prices, dividends and compensation in Canada.

Printed in Canada